

**We're Hiring**

**St Albans**

  
**Summit Platforms**

# General Manager

**Summit Platforms is a national provider of powered access, telescopic handlers and associated training. We invite candidates to apply for the position of General Manager for our London North West Depot located close to St Albans.**

As the General Manager you have full responsibility for the day to day operations and management of the depots activities including Sales, Hire Desk, Engineering & Logistics.

## Role & Responsibility

- Responsibility for managing the depot's profit and loss.
- Managing & driving H&S excellence, ISO Compliance & Legislation.
- Ensuring the utmost levels of service are provided to our customer base.
- Hire Desk & Fleet Management – Maximising utilisation of fleet and managing a busy hire desk environment.
- Engineering – Managing and Supporting the Senior Engineer to achieve the highest levels of equipment quality whilst maintaining an efficient and cost effective, busy engineering department.
- Sales – Managing and supporting the field sales team to achieve their individual targets, maximising fleet utilisation whilst maintaining hire & transport rates.
- Logistics – Management of vehicle compliance. Supporting the transport team to achieve effective and efficient route planning, ensuring on time deliveries and collections whilst maximising haulage recovery.
- Recruitment – Effective recruitment across all business disciplines.

## Skills & Experience

- Managing a fast-paced operational environment.
- Managing rapid business growth.
- Experience in recruitment across multiple roles.
- Working within a sales led environment.
- Exceptional people management skills with the ability to mentor, train and manage a large, and fast-growing team.
- Experience in senior level management role.
- Ability to display a high degree of business acumen in a pressured environment.

Experience in the powered access, telescopic handler or general hire sector is not essential.

**Successful candidate will be offered an excellent remuneration package and benefits**



To apply please email CV to Mike Howells - [mikehowells@summitplatforms.co.uk](mailto:mikehowells@summitplatforms.co.uk)

[www.summitplatforms.co.uk](http://www.summitplatforms.co.uk)